

# OUR DEALS OVERVIEW



*Hay & Kilner*

# A proven track record

At [Hay & Kilner](#), our [Corporate Team](#) works with businesses, shareholders and investors to support growth, investment and successful exits.

Over the last 12 months, we continued to advise on a broad range of transactions across the North East and beyond, helping our clients navigate complex deals with clarity and confidence.

Consistently ranked by Experian among the top 10 most active legal advisors in the North East, we are proud to be recognised for both the quality and volume of our work.

Our experienced team provides clear, commercially focused advice across all types and sizes of corporate transactions, including acquisitions and disposals, management buyouts, private equity investment and group reorganisations.

We work closely with our clients to understand their objectives and deliver practical solutions that support their long-term ambitions.

## At a glance

- Advised on 28 corporate transactions
- Acting for buyers, sellers, investors and management teams
- Transactions across numerous sectors including:
  - Engineering & manufacturing
  - Healthcare
  - Professional services
  - Technology
- Strong relationships with accountants, banks and financial advisors across the region

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# Some key transactions

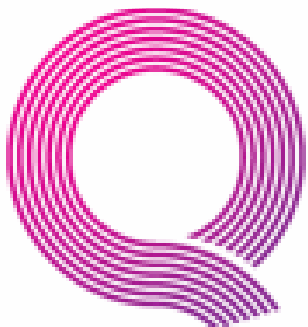


## **NEOS Protect** *Investment and growth*

We advised the shareholders of NEOS Protect Group on the sale of a majority shareholding, supporting a significant investment into the business as it continues its growth journey.

This transaction highlights our experience in working with founder-led businesses and investors to structure deals that enable long-term growth.

[You can read more here](#)

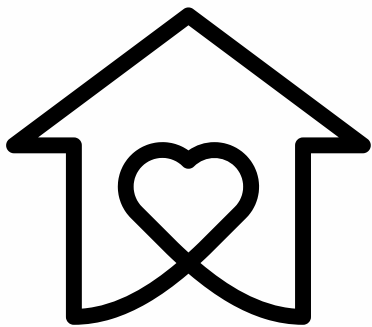


## **Q-Laser** *Strategic engineering sale*

We advised precision engineering specialist Q-Laser Limited on its sale to the SST Group.

This deal demonstrates our strength in the advanced manufacturing sector and our ability to support business owners through strategic exits, balancing commercial objectives with future growth opportunities.

[You can read more here](#)



## **Care sector transactions** *Investment and refinancing*

We continued to support clients across the care sector, including management buyouts and refinancing arrangements with lenders.

These transactions reflect our understanding of the regulatory and operational complexities involved in care businesses and our ability to guide clients through each stage of the process.

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# Some of our recent deals



Advising Track7 Technology Group on its acquisition of RWS Web Solutions Ltd



Acted for the selling shareholders in the sale of a majority shareholding in the Neos Protect Group



Advised precision engineering specialist Q-Laser Limited on its sale to SST Group



Advising Astrum House Ltd on its acquisition of care home business operated by Rotherham Healthcare Ltd



Advising NEL Fund Managers on significant investment in Troo



Advising NEL Fund Managers on significant investment in PEGB



Advising on the sale of a water treatment business to a private equity-backed buyer



Advising on the demerger of a large regional pharmacy group

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# Latest news & insights



## Building value & planning the right exit

Following our recent roundtable with Ryecroft Glenton and NEL Fund Managers, we have brought together the key takeaways in our insights report.

It covers everything from valuation levers and funding considerations to deal structures and sale readiness.

[Download your copy here](#)



## Hay & Kilner advises TRACK7 Technology Group on FLEX4 acquisition

[Read more here](#)



## Guarding against post-deal surprises: the crucial role of warranties and indemnities

[Read more here](#)

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# Meet the team

With one of the leading teams of corporate solicitors in the North East, at [Hay & Kilner](#) we are continually involved in significant deals, in terms of technical complexity, value and importance to the region. This is because of the clear, focused and prompt corporate law advice we offer irrespective of the complexity of your requirements.



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# Don't just take our word for it...

“Great team offering a wide range of skills and expertise. They take ownership of problems and see things through until resolution.”

-Legal 500

“The team is not only technically strong but also genuinely easy to work with: friendly, relatable and always willing to explain things in a clear, pragmatic way.”

-Chambers & Partners

“They provide excellent service: I can't fault them at all.”

-Client via Chambers & Partners

“Hay & Kilner continue to have a genuine desire to understand your business at a really detailed level, this enables them to provide excellent advice and guidance on all things corporate and commercial.”

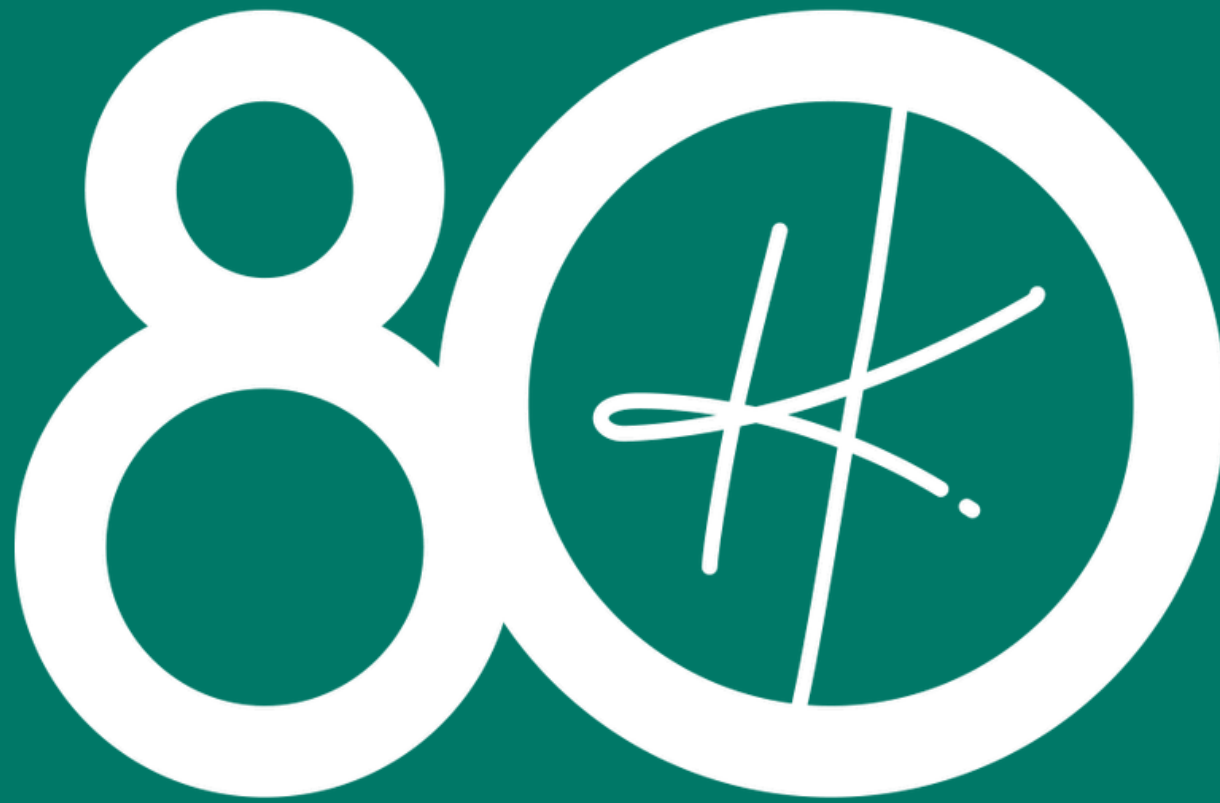
-Client via Legal 500

“H&K continue to focus on strong client relationships with a genuine desire to fully understand the pulls and pushes of our business to enable them to give the best advice they can.”

-Client

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# CELEBRATING 80 YEARS

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